

Our Capabilities



Pitcher Partners India Advisory

Pitcher Partners is an accounting and business advisory firm with a strong reputation for providing personal service and quality advice to privately owned businesses and small to medium public companies.

Since 1991 Pitcher Partners Melbourne has grown to become the leader in our market and the fifth largest Melbourne based accounting firm with 39 partners and more than 500 professional and support staff. This means we are large enough to have technical depth and breadth and yet our flat structure allows us to maintain close and personal involvement with clients and each other.

Pitcher Partners works closely with Australian and Indian companies to make the process of collaboration and business expansion into India smoother and easier

The India Growth Story

Despite the global downturn, strong economic growth and a steady flow of foreign direct investment (FDI) into and out of India have expanded opportunities for Australian businesses in the sub-continent.

India's domestically driven-economy is the twelfth largest in the world and expected to grow at an average of over eight percent for the next decade.

This growth, led primarily by domestic consumption and an expansion in the services sector, has resulted in considerable interest from Indian companies in sourcing Australian goods and services across all sectors, not just commodities and agribusiness.

Indian firms looking to expand operations globally, also present significant opportunities for collaboration with Australian businesses, often resulting in mutually beneficial alliances.

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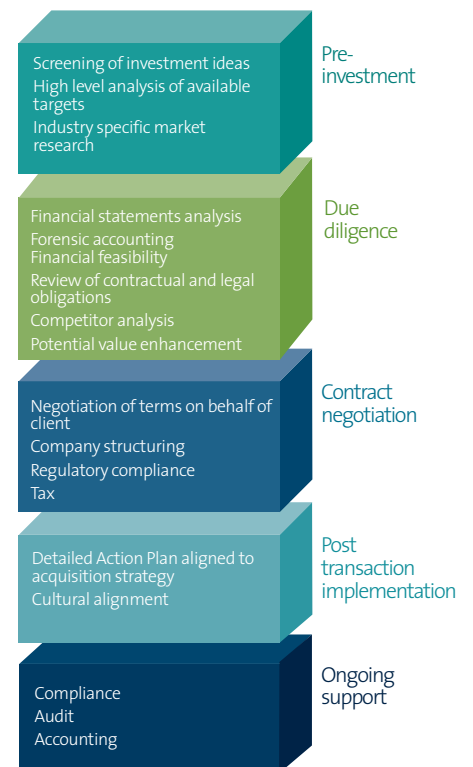
In Bound Capabilities

Pitcher Partner's Inbound Cross-border Advisory service is designed to assist companies across the globe with their market entry into Australia through investment, collaboration or trade. With a specific focus on the Asia Pacific region, our services are tailored according to each client's needs and can range from assessment of investment appetite, high level analysis of targets through to due diligence, negotiation of terms, contract

completion, implementation and on-going support.

The modular programme allows clients to only undertake the steps suitable to their needs.

The In-bound Advisory service comprises:



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Melbourne | Sydney | Perth | Adelaide | Brisbane

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Outbound Capabilities

Pitcher Partner's Outbound Cross-border Advisory service is designed to assist Australian companies gain market presence in the Asia-Pacific region through investment, collaboration or trade.

Services are tailored to meet your specific requirements and our modular programme allows you to only undertake the steps suitable to your needs:

The Outbound Advisory service comprises:



Creating Value

At Pitcher Partners we draw on our vast practical experience and range of technical expertise to create a roadmap for clients interested in doing business with India. Our network of relationships with Indian Banks, Law Firms and Independent Industry specialists helps us make your entry into the market smoother and easier.

Our clients benefit from our focus on real and tangible outcomes and our expertise in minimising the risks inherent in most cross-border ventures.

Why We Are Different?

One stop solution

We consider our cross-border business enablement solution to be a "one-stop" solution which has been created through a collaborative network of alliances with service providers. We make it easier for you to embark on your cross-border journey.

Local relationships

The depth and reach of our relationships in foreign countries adds real value to your business.

Expertise in Cross-Border business

We have the resources and technical excellence of a larger accounting firm, but with the flexibility and personalised service of a smaller firm.

Cross-disciplinary team

Our dedicated team of senior professionals have extensive experience and expertise in cross-disciplinary areas such as Cross-Border Business Consulting, Financial Modelling, International Tax and Transaction Services.

Focus on creating value

We are focussed on delivering value and achieving tangible business outcomes.

For further information please contact:



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